

Budget Proposal 3 Month and FY2023

	End of Year Actual 30 Sep 2022	Approved Budget - 1Oct22-31Dec22	Projected End 1Oct22-31Dec22	FY2023		Line #
Starting Balance						
Unrestricted	36,311.46	45,119.70	45,119.70	8,971.07	Unrestricted	1
Restricted Advancement	17,419.96	16,284.46	16,284.46	10,690.46	Restricted Advancement	2
Restricted Program	5,087.00	4,607.00	4,607.00	4,607.00	Restricted Program	3
Encumbered NTM expenses	7,000.00	55,000.00	55,000.00	1,000.00	Membership Support	4
		15,000.00	15,000.00	15,000.00	Gala Funds for Program Activities	5
Reserve	10,000.00	10,000.00	10,000.00	10,000.00	Reserve	6
	75,818.42	146,011.16	146,011.16	50,268.53		7
INCOME						8
ADVANCEMENT						9
Donors						10
Corporate Donors						11
<i>Restricted Fund</i>	3,000.00	0.00	0.00	0.00		12
<i>Unrestricted Fund</i>	0.00	0.00	0.00	0.00		13
Donor Campaigns	18,624.42	500.00	190.26	10,000.00	Giving Tuesday, AmazonSmile, other	14
Family Foundation						15
<i>Restricted Fund</i>	30,000.00	0.00	0.00	30,000.00		16
<i>Unrestricted</i>	70,000.00	0.00	0.00	70,000.00		17
Friend of NIDCAP	0.00			0.00		18
Individual Donors						19
<i>Restricted Fund</i>	0.00	0.00	1,000.00	0.00		20
<i>Unrestricted Fund</i>	2,010.00	500.00	2,000.00	2,000.00		21
In-Kind Contributions	0.00			0.00		22
Total Donor Income	123,634.42	1,000.00	3,190.26	112,000.00		23
						24
Other Income						25
Bank of America - Cash Rewards	303.82	30.00	150.58	300.00		26
Miscellaneous Revenue	1.00			0.00		27
Total Other Income	304.82	30.00	150.58	300.00		28
						29
Total Advancement Income	123,939.24	1,030.00	3,340.84	112,300.00		30
						31
PROGRAM						32
Education						33
Regional Conferences	0.00	0.00	0.00	0.00		34

Trainers Meeting Revenue (33rd)	71,680.00	1,500.00	3,405.00	8,000.00	34th NTM	35
Learning Center Revenue	80.00	0.00	0.00	500.00		36
Training Binders	0.00	200.00	200.00	0.00		37
Webinar Series	510.00	500.00	0.00	1,000.00	4 webinars	38
Total Education	72,270.00	2,200.00	3,605.00	9,500.00		39
						40
Membership Income						41
Dues - Family	500.00	100.00	400.00	500.00	10 Family Members	42
Dues - Professional	21,875.00	5,000.00	5,000.00	25,000.00	200 Prof Members	43
Dues - Professional-in-Training	1,650.00	1,250.00	1,250.00	1,650.00	33 Prof-in-Training Members	44
Dues - Training Center	45,000.00	7,200.00	3,600.00	50,400.00	28 Centers	45
Dues - Allied	900.00	100.00	250.00	1,500.00	30 Members	46
Dues - Retired Professional	50.00	0.00	0.00	50.00	1	47
Membership Discounts	-5.00			0.00		48
Total Membership Income	69,970.00	13,650.00	10,500.00	79,100.00		49
						50
NNP Income						51
NNP Application Fees	0.00	9,000.00	0.00	9,000.00		52
NNP Re-Cert Fees	0.00	0.00	0.00	800.00		53
Total NNP Income	0.00	9,000.00	0.00	9,800.00		54
						55
Total Program Income	142,240.00	24,850.00	14,105.00	98,400.00		56
						57
Total Income	341,997.66	171,891.16	163,457.00	260,968.53		58
						59
EXPENSE						60
ADVANCEMENT						61
Restricted						62
Board Development (Consultant)	4,975.00			0.00		63
Fundraising - Donor Cultivation	6,894.00		2,094.00	5,000.00		64
Multi-Media	17,017.50	3,000.00	1,500.00	13,000.00		65
Social Media	0.00			2,000.00	Digital Content Creator	66
Website Design Updates	0.00	7,000.00	2,000.00	20,690.46	Learning Center	67
Website Redesign	2,250.00			0.00		68
Total Restricted Fundraising/Advancement	31,136.50	10,000.00	5,594.00	40,690.46		69
						70
Unrestricted						71
Board Education		0.00	0.00	1,650.00		72

Fundraising Expenses - Other	628.25	0.00	0.00	0.00		73
Total Unrestricted Fundraising/Advancement	628.25	0.00	0.00	1,650.00		74
						75
Total Advancement	31,764.75	10,000.00	5,594.00	42,340.46		76
						77
ADMINISTRATION						78
Bank charges	955.83	200.00	200.00	500.00		79
Board Meetings						80
Accommodations		4,620.00	2,427.34	5,415.00		81
Meals Expense						82
Travel		3,000.00	0.00	2,000.00		83
Board Meetings - Other	7,455.48			10,000.00	mid year meeting	84
Business Expenses						85
Massachusetts Annual Reports	0.00	125.00	125.00	125.00		86
Storage Unit Rental	1,040.00	288.00	288.00	1,152.00		87
Computer Related	18.05	0.00	0.00	350.00		88
Contract Services						89
Accounting Fees	0.00	6,250.00	6,250.00	6,250.00		90
Legal Fees	1,641.77	500.00	500.00	5,000.00		91
Website Based services	464.50	220.00	220.00	464.50	Project A, SSL certificate	92
Computer Svcs (Apps,Plugins)	6,439.09	244.14	321.00	5,000.00	Plugins/web maintenance+security	93
Insurance - Director & officer	0.00	2,510.00	2,510.00	2,510.00		94
NFI Fin& Admin Director Services	95,000.00	23,750.00	23,750.00	95,000.00	36hr/wk	95
NFI Fin&Admin Director Travel	0.00	2,500.00	2,519.18	2,500.00		96
NFI Admin Assist	0.00			10,000.00		97
Office Supplies	637.71	250.00	250.00	300.00		98
Paypal Fees	1,198.43	250.00	264.17	600.00		99
Postage and Shipping	351.07	25.00	25.00	50.00		100
Printing and Copying	0.00	0.00	0.00	0.00		101
Telephone	0.00	0.00	0.00	0.00		102
Miscellaneous expense	0.00	0.00	0.00	0.00		103
Total Administration	115,201.93	44,732.14	39,649.69	147,216.50		104
						105
PROGRAM						106
Education						107
DO Senior Editor Fee	5,000.00	2,500.00	2,500.00	7,500.00	3 Issues Developmental Observer	108
DO Senior Editor Travel Expense	0.00	3,000.00	0.00	3,000.00		109
Foundation &NIDCAP Training Materials	480.00			19,607.00	Includes monies raised from Gala	110

Program Dissemination	0.00			0.00		111
Publications Design - DO	4,460.00	1,320.00	1,920.00	3,960.00	3 Issues Developmental Observer	112
Regional Conferences	0.00			0.00		113
Webinar Series	3,902.54	600.00	0.00	800.00	Zoom webinar platform	114
CEU Provider				500.00		115
Trainers Meeting - 32nd Expenses	6,862.50			0.00		116
Trainers Meeting - 33rd Expenses	4,093.07	55,000.00	57,672.53	0.00		117
Trainers Meeting - Site support	0.00			0.00		118
Training Binder Production	312.71			0.00		119
Total Education	25,110.82	62,420.00	62,092.53	35,367.00		120
						121
Membership						122
Membership Support	500.00			1,000.00		123
Total Membership	500.00	500.00	500.00	1,000.00		124
						125
Nursery Cert Program						126
NNP Director Fee	23,409.00	5,852.25	5,852.25	23,409.00		127
NNP Director Travel	0.00	0.00	0.00	0.00		128
Total Nursery Cert Program	23,409.00	5,852.25	5,852.25	23,409.00		129
						130
Total Program Expenses	49,019.82	68,272.25	67,944.78	59,776.00		131
						132
Reserve Fund						133
Total Expense	195,986.50	123,004.39	113,188.47	249,332.96		134
						135
SUMMARY						136
Total Income	341,997.66	171,891.16	163,457.00	260,968.53		137
Total Expense	195,986.50	123,004.39	113,188.47	249,332.96		138
Net Income	136,011.16	38,886.77	40,268.53	1,635.57		139
	10,000.00	10,000.00	10,000.00	10,000.00	Reserve Fund	140
	146,011.16	48,886.77	50,268.53	11,635.57		141
		6,284.00	10,690.46			142
		4,607.00	4,607.00			143
		15,000.00	15,000.00			144
		12,995.77	9,971.07			145