

FY2023 Budget vs Actual as of 15 June 2023
Presented at Mid Year BOD Meeting, 22 June 2023

Finance Report MidYear FY2023			Year to Date 15 June 2023	Approved Budget FY2023	Approved Budget YTD June 2023	FY 2023 NOTES	\$ Over/Under Budget	\$ Over/Under Budget YTD	YTD % Variance	Line #
Starting Balance										
Unrestricted	Unrestricted	4,367.11	8,971.07	4,485.54	Unrestricted	-4603.96	-118.43	-2.6%	1	
Restricted Advancement	Restricted Advancement	11,880.00	10,690.46	5,345.23	Restricted Advancement	1189.54	6,534.77	122.3%	2	
Restricted Program	Restricted Program	4,607.00	4,607.00	2,303.50	Restricted Program	0.00	2,303.50	100.0%	3	
	Membership Support	1,000.00	1,000.00	500.00	Membership Support	0.00	500.00	100.0%	4	
	Gala Revenue	15,000.00	15,000.00	7,500.00	Gala Revenue	0.00	7,500.00	100.0%	5	
Reserve	Reserve	10,000.00	10,000.00	5,000.00	Reserve	0	5,000.00	100.0%	6	
		46,854.11	50,268.53	25,134.27		-3414.42	21,719.85	86.4%	7	
INCOME									8	
ADVANCEMENT									9	
Donors									10	
Corporate Donors									11	
Restricted Fund		0.00	0.00	0.00		0.00	0.00	0.0%	12	
Unrestricted Fund		0.00	0.00	0.00		0.00	0.00	0.0%	13	
Donor Campaigns	GivingTuesday, AmazonSmile	63.70	10,000.00	5,000.00	Giving Tuesday, AmazonSm	-9,936.30	-4,936.30	-98.7%	14	
Family Foundation									15	
Restricted Fund	BFF	32,600.21	30,000.00	15,000.00		2,600.21	17,600.21	117.3%	16	
Unrestricted	BFRF	70,000.00	70,000.00	35,000.00		0.00	35,000.00	100.0%	17	
Friend of NIDCAP		0.00	0.00	0.00		0.00	0.00	0.0%	18	
Individual Donors									19	
Restricted Fund		0.00	0.00	0.00		0.00	0.00	0.0%	20	
Unrestricted Fund		1,225.00	2,000.00	1,000.00		-775.00	225.00	22.5%	21	
In-Kind Contributions		0.00	0.00	0.00		0.00	0.00	0.0%	22	
Total Donor Income		103,888.91	112,000.00	56,000.00		-8,111.09	47,888.91	85.5%	23	
									24	
Other Income									25	
Bank of America - Cash Rewards		119.75	300.00	150.00		-180.25	-30.25	-20.2%	26	
Merrill Interest		100.28	0.00	0.00		100.28	100.28	0.0%	27	
Miscellaneous Revenue		0.00	0.00	0.00		0.00	0.00	0.0%	28	
Total Other Income		220.03	300.00	150.00		-79.97	70.03	46.7%	29	
							0.00		30	
Total Advancement Income		104,108.94	112,300.00	56,150.00		-8,191.06	47,958.94	85.4%	31	
									32	
PROGRAM									33	
Education									34	
Regional Conferences		0.00	0.00	0.00		0.00	0.00	0.0%	35	
Trainers Meeting Revenue (34NTM)		0.00	8,000.00	4,000.00	34NTM	-8,000.00	-4,000.00	0.0%	36	
Learning Center Revenue	Webinar purchases	35.00	500.00	250.00	Webinar purchases	-465.00	-215.00	-86.0%	37	
Training Binders		304.71	0.00	0.00		304.71	304.71	100.0%	38	
Webinar Series		0.00	1,000.00	500.00	4 webinars	-1,000.00	-500.00	-100.0%	39	
Total Education		339.71	9,500.00	4,750.00		-9,160.29	-4,410.29	-92.8%	40	
									41	
Membership Income									42	
Dues - Family	4 members	200.00	500.00	250.00	10 Family Members	-300.00	-50.00	-20.0%	43	
Dues - Professional	67 members	8,375.00	25,000.00	12,500.00	200 Prof Members	-16,625.00	-4,125.00	-33.0%	44	
Dues - Professional-in-Training	20 Members	1,000.00	1,650.00	825.00	33 Prof-in-training member	-650.00	175.00	21.2%	45	
Dues - Training Center	15 Centers	27,000.00	50,200.00	25,200.00	28 Centers	-23,400.00	1,800.00	7.1%	46	
Dues - Allied	12 Members	600.00	1,500.00	750.00	30 Members	-900.00	-150.00	-20.0%	47	
Dues - Retired Professional	1 Member	50.00	50.00	25.00	1 Member	0.00	25.00	100.0%	48	

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Membership Discounts	WND 50% DSC 2F & 10A	-300.00	0.00	0.00		-300.00	-300.00	100.0%	49
Total Membership Income		36,925.00	79,100.00	39,550.00		-42,175.00	-2,625.00	-6.6%	50
									51
NNP Income									52
NNP Application Fees		0.00	9,000.00	4,500.00	Århus Univ Hospital Pt2	-9,000.00	-4,500.00	-100.0%	53
NNP Re-Cert Fees		0.00	800.00	400.00	MeirMC recert	-800.00	-400.00	-100.0%	54
Total NNP Income		0.00	9,800.00	4,900.00		-9,800.00	-4,900.00	-100.0%	55
									56
Total Program Income		37,264.71	98,400.00	49,200.00		-61,135.29	-11,935.29	-24.3%	57
									58
Total Income		188,227.76	260,968.53	130,484.27		-72,740.77	57,743.50	44.3%	59
									60
EXPENSE									61
ADVANCEMENT									62
Restricted									63
Board Development		0.00	0.00	0.00		0.00	0.00	0.0%	64
Fundraising - Donor Cultivation		1,199.00	5,000.00	2,500.00		-3,801.00	-1,301.00	52.0%	65
Multi-Media		9,375.00	13,000.00	6,500.00		-3,625.00	2,875.00	-44.2%	66
Social Media	Digital Content Creator	2,500.00	2,000.00	1,000.00		500.00	1,500.00	-150.0%	67
Website Design Updates		0.00	20,690.46	10,345.23		-20,690.46	-10,345.23	100.0%	68
Website Redesign		0.00	0.00	0.00		0.00	0.00	0.0%	69
Total Restricted Fundraising/Advancement		13,074.00	40,690.46	20,345.23		-27,616.46	-7,271.23	35.7%	70
									71
Unrestricted									72
Board Development		0.00	1,650.00	825.00		-1,650.00	-825.00	100.0%	73
Total Unrestricted		0.00	1,650.00	825.00		-1,650.00	-825.00	100.0%	74
									75
Total Advancement		13,074.00	42,340.46	21,170.23		-29,266.46	-8,096.23	38.2%	76
									77
ADMINISTRATION									78
Bank charges		200.26	500.00	250.00		-299.74	-49.74	19.9%	79
Board Meetings									80
Accommodations		0.00	5,415.00	2,707.50	Chicago	-5,415.00	-2,707.50	100.0%	81
Meals Expense		0.00	0.00	0.00		0.00	0.00	0.0%	82
Travel		0.00	2,000.00	1,000.00	Chicago	-2,000.00	-1,000.00	100.0%	83
Board Meetings - Other		0.00	10,000.00	5,000.00	MidYear Mtg	-10,000.00	-5,000.00	100.0%	84
Business Expenses									85
Massachusetts Annual Reports		0.00	125.00	62.50		-125.00	-62.50	100.0%	86
Storage Unit Rental		609.00	1,152.00	576.00		-543.00	33.00	-5.7%	87
Computer Related		0.00	350.00	175.00		-350.00	-175.00	100.0%	88
Contract Services									89
Accounting Fees		0.00	6,250.00	3,125.00		-6,250.00	-3,125.00	100.0%	90
Legal Fees		965.00	5,000.00	2,500.00		-4,035.00	-1,535.00	61.4%	91
Website Based services	Project A, SSL certificate	304.70	464.50	232.25	Project A, SSL certificate	-159.80	72.45	-31.2%	92
Computer Svcs (Apps,Plugins)	& web maintenance+security	2,203.31	5,000.00	2,500.00	Plugins,web maintain+sec	0.00	-296.69	11.9%	93
Insurance - Director & officer		0.00	2,510.00	1,255.00		-2,510.00	-1,255.00	100.0%	94
NFI Fin& Admin Director Services	36hr/wk	63,334.00	95,000.00	47,500.00	36hr/wk	-31,666.00	15,834.00	-33.3%	95
NFI Fin&Admin Director Travel		0.00	2,500.00	1,250.00		-2,500.00	-1,250.00	100.0%	96
NFI Admin Assist		0.00	10,000.00	5,000.00		-10,000.00	-5,000.00	100.0%	97
Office Supplies		464.82	300.00	150.00		164.82	314.82	-209.9%	98
Paypal Fees		249.06	600.00	300.00		-350.94	-50.94	17.0%	99
Postage and Shipping		81.93	50.00	25.00		31.93	56.93	-227.7%	100

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Printing and Copying		0.00	0.00	0.00	0.00	0.00	0.0%	101
Telephone		0.00	0.00	0.00	0.00	0.00	0.0%	102
Miscellaneous expense		130.00	0.00	0.00	130.00	130.00	-100.0%	103
Total Administration		68,542.08	147,216.50	73,608.25	-78,674.42	-5,066.17	6.9%	104
				0.00				105
PROGRAM				0.00				106
Education				0.00				107
DO Senior Editor Fee	1 DO	2,500.00	7,500.00	3,750.00	-5,000.00	-1,250.00	33.3%	108
DO Senior Editor Travel Expense		0.00	3,000.00	1,500.00	-3,000.00	-1,500.00	100.0%	109
Foundation Training Materials		0.00	19,607.00	9,803.50	-19,607.00	-9,803.50	100.0%	110
Program Dissemination	Gravens (shipping&promo)	1,140.71	0.00	0.00	1,140.71	1,140.71	-100.0%	111
Publications Design - DO	1 DO	1,320.00	3,960.00	1,980.00	-2,640.00	-660.00	33.3%	112
Regional Conferences		0.00	0.00	0.00	0.00	0.00	0.0%	113
Webinar Series		-319.15	800.00	400.00	-1,119.15	-719.15	179.8%	114
Trainers Meeting - 33NTM Expense	Bus transportation	2,452.35	500.00	250.00	1,952.35	2,202.35	-880.9%	115
Trainers Meeting - 34NTM	Hotel&Transport Deposit	3,187.50	0.00	0.00	3,187.50	3,187.50	-100.0%	116
Trainers Meeting - Site support		0.00	0.00	0.00	0.00	0.00	0.0%	117
Training Binder Production		307.68	0.00	0.00	307.68	307.68	-100.0%	118
Total Education		10,589.09	35,367.00	17,683.50	-24,777.91	-7,094.41	40.1%	119
				0.00				120
Membership				0.00				121
Membership Activities	Town Hall Zoom Consult	800.00	0.00	0.00	0.00	800.00	-100.0%	122
Membership Support		0.00	1,000.00	500.00	-1,000.00	-500.00	100.0%	123
Total Membership		800.00	1,000.00	500.00	-200.00	300.00	-60.0%	124
				0.00				125
Nursery Cert Program				0.00				126
NNP Director Fee	10hrs/wk	11,704.50	23,409.00	11,704.50	-11,704.50	0.00	0.0%	127
NNP Director Travel		0.00	0.00	0.00	0.00	0.00	0.0%	128
Total Nursery Cert Program		11,704.50	23,409.00	11,704.50	-11,704.50	0.00	0.0%	129
				0.00				130
Total Program Expenses		23,093.59	59,776.00	29,888.00	-36,682.41	-6,794.41	22.7%	131
								132
Total Expense		104,709.67	249,332.96	124,666.48	-144,623.29	-19,956.81	16.0%	133
								134
SUMMARY								135
Total Income		188,227.76	260,968.53	130,484.27	-72,740.77	57,743.50	44.3%	136
Total Expense		104,709.67	249,332.96	124,666.48	-144,623.29	-19,956.81	16.0%	137
Net Income		83,518.09	11,635.57	5,817.79	71,882.52	77,700.31	1335.6%	138
		<i>(10000 is Reserve)</i>	<i>(10,000 is Reserve)</i>					139